ADOPTED 6.1

# Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

APPROVED BY BOARD

June 11, 2024

#### <u>MEMORANDUM</u>

To: Members of the Board of Education-

From: Monique T. Felder, Interim Superintendent of Schools

Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Request for Proposal No. 4601.1, Comprehensive Analysis of the Operational Structure of Montgomery County Public Schools Central Services with emphasis on the Office of Human Resources and Development, be rejected. The requesting office has decided not to pursue this work. There is no intent to re-advertise this solicitation; and

WHEREAS, It is recommended that Request for Proposal No. 4981.1, Montgomery County Educational Association Salary Schedule Review and Recommendation, be rejected. The requesting office has decided not to pursue this work. There is no intent to re-advertise this solicitation; and

WHEREAS, It is recommended that Request for Proposal No. 4994.1, Leadership and Organizational Development Consultant, be rejected. The requesting office has decided not to pursue this work. There is no intent to re-advertise this solicitation; and

WHEREAS, It is recommended that Bid No. 9003.8. Hardware Supplies, be rejected due to the lack of competitive responses to the solicitation, and a revision of the specifications. This solicitation will be re-advertised; now therefore be it

Resolved, That Request for Proposal No. 4601.1, Comprehensive Analysis of the Operational Structure of Montgomery County Public Schools Central Services with emphasis on the Office of Human Resources and Development, be rejected; and be it further

Resolved, That Request for Proposal No. 4981.1, Montgomery County Educational Association Salary Schedule Review and Recommendation, be rejected; and be it further

Resolved, That Request for Proposal No. 4994.1, Leadership and Organizational Development Consultant, be rejected; and be it further

<u>Resolved</u>, That Bid No. 9003.8, Hardware Supplies, be rejected due to the lack of competitive responses to the solicitation, the specifications revised, and that Bid No. 9003.8, Hardware Supplies, be re-advertised; and be it further

<u>Resolved</u>, That having been duly advertised, the following contracts be awarded to the most responsive and responsible bidders or offerors meeting specifications as follows:

GSA MAS 47QSMS24D0 010 Multiple Award Schedule: Information Technology and Office Management/Records Management

Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations

Description: This is a request to bridge the new annual contract through General Services Administration for uninterrupted access to critical data in the event of a disaster causing the failure of central office systems.

Awardee:

Recovery Point Systems, Inc., Gaithersburg, Maryland

\$800,000

MD-GPurn-031822-KA07 Internet Service—Extension

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: This is the third year of a five-year contract for the purchase of Comcast Ethernet Dedicated Internet providing

high-speed bandwidth and increased efficiencies.

Awardee:

Comeast Business Communications, LLC, Baltimore, Maryland

\$180,000

MD-GPurn-041423-SP01 Comeast Internet Service for RPS—Extension

Responsible Office: Office of Strategic Initiatives-Department

of Infrastructure and Operations

Description: This is the second year of an initial three-year term for the purchase of Internet Service at Recovery Point Services (RPS). The connection enables RPS, our disaster recovery facility, to communicate with the Internet in the

event 45 West Gude Drive offices go offline.

Awardee:

Comeast Business Communications, LLC,

Philadelphia, Pennsylvania

\$155,000

MD-235074-SWINK-023307374 Comcast Session Initiation Protocol (SIP)—Extension

Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations

Description: This is the second year of a three-year contract for the purchase of Session Initiation Protocol—the primary voice circuit for Montgomery County Public Schools' (MCPS) phone lines. The increase is a result of services previously provided by Atlantech now being provided solely by Comeast under this contract.

# Awardee:

Comeast Holdings Corporation, dba Comeast Business Communications, LLC, Philadelphia, Pennsylvania Local Affiliate, Odenton, Maryland

\$125,000

R190801

Oracle Products and Services-Extension

Responsible Office: Office of Strategic Initiatives-Department

of Infrastructure and Operations

Description: This request is for the annual contract for Oracle

database licensing and support.

Awardee:

Mythics, LLC, Virginia Beach, Virginia

\$400,000

R230305

Educational School Supplies, Instructional Solutions,

and Related Products

Responsible Office: Office of District Operations-Department

of Materials Management

Description: This is a request for a new annual contract for the School Specialty catalog punchout. MCPS is bridging the OMNIA Partners Region 4 ESC-TX contract for a percentage off of the catalog pricing. The catalog is used by all MCPS schools. Contract amount is based on actual

spending in prior years.

Awardee:

School Specialty, LLC, Greenville, Wisconsin Local Affiliate, Gaithersburg, Maryland

\$750,000

VA-170418-SECO Two-Way Radios

Responsible Offices: Office of Systemwide Safety and Emergency Management—Office of District Operations—Department of Materials Management Description: This is a new request to bridge the contract through the Commonwealth of Virginia for the purchase of mobile radio equipment, accessories, and associated services

for use by MCPS schools and offices.

Awardee:

Radio Systems Integrators, Inc., Rockville, Maryland

\$454,565

060B3490013

Local Telecommunications Services—Extension

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: This is an extension request of the annual contract for the purchase of local telephone services, including Centrex.

Awardee:

Verizon Maryland LLC, Baltimore, Maryland

\$800,000

160015668-V

Other Voice Services—Extension

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: This is anticipated spending for the purchase of primary rate interface and conference calling using tariff pricing.

Awardee:

Verizon Business Network Services, LLC, Baltimore, Maryland

\$175,000

160210-953

Analog Digital Voice Service—Extension

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: This is a request for an extension of the annual

contract for local telephone services.

Awardee:

Atlantech Online Inc., Silver Spring, Maryland

\$700,000

2000002547

Public Safety and Emergency Preparedness Equipment

and Related Services

Responsible Office: Office of Strategic Initiatives—Department

of Digital Innovation

Description: This is a new request to bridge the County of Fairfax, Virginia contract through OMNIA Partners. The contract provides for a complete line of public safety and emergency preparedness equipment and related services.

Awardee:

Safeware, Inc., Lanham, Maryland

\$50,000

32421

Internet Service - Extension

Responsible Office: Office of Strategic Initiatives-Department

of Infrastructure and Operations

Description: This is a request for approval of the third and final extension of the contract for Internet service. MCPS used the USAC (eRate) form 470-20004332 for competition for Internet service. Comeast and Atlantech were both awarded, but Comeast is not being submitted for eRate reimbursement.

Awardee:

Comcast Business Communications, LLC, Baltimore, Maryland

\$284,000

4166.1

Professional Development Management System—Extension Responsible Office: Office of Strategic Initiatives—Department of Student and Data Systems—Department of Business Information Services

Description: This is a request for an extension of the annual licensing fee for Professional Development Online and Human Resources Online for professional development plan

management and HR management.

Awardee:

PowerSchool Group LLC (PeopleAdmin), Folsum, California

\$600,000

4205.1

Applicant Tracking and Recruiting and Implementation

Services—Extension

Responsible Office: Office of Strategic Initiatives-Department

of Business Information Services

Description: This is a request for an extension of the annual contract for maintenance and support of the applicant tracking

system.

Awardee:

Oracle America Inc., Redwood Shores, California

\$339,428

Workspace K-12 Web-based Software Support—Extension
Responsible Office: Office of Strategic Initiatives—Department
of Student and Data Systems
Description: This is a request for an extension of the annual
contract for annual maintenance and support for the

Workspace K-12 Web-based planning and advising system for MCPS schools.

<u>Awardee:</u>

PowerSchool Group LLC (formerly Naviance, Inc.), Arlington, Virginia

\$400,000

4236.1 Communication Outreach Tool—Extension
Responsible Office: Office of Strategic Initiatives—Department
of Student and Data Systems
Description: This is a request for an extension of the annual

contract for Connect-Ed that school administrators use to record, schedule, send and track personalized voice messages to students, parents, and staff.

Awardee:

Active Internet Technologies, LLC, dba, Finalsite, Washington, DC

\$400,000

4274.1 Lawson Consulting and Maintenance—Extension
Responsible Office: Office of Strategic Initiatives—Department
of Business Information Services
Description: This is a request to extend the annual contract
for support of the Human Resources Information System,
annual fee and subscription.

Awardee:

Infor (US) Inc., Alpharetta, Georgia

\$412,833

Substitute Employee Management System Upgrade—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services

Description: This is a request for an extension of the annual maintenance fee for the substitute employee management system (Smart Find Express).

Awardee:

PowerSchool Group LLC (Teacher Match), Folsom, California

\$122,840

Data Center Maintenance and Monitoring—Extension 4319.1

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: This is a request for an extension of the annual contract for maintenance and monitoring of the Data Center at 45 West Gude Drive. The increase is due to emergency maintenance repairs needed to repair the emergency backup system.

#### Awardee:

Schneider Electric IT Mission Critical Services Inc.,

West Kingston, Rhode Island,

Local Affiliate: Columbia, Maryland

\$150,000

Wireless Voice and Data Services-Extension 44000011956

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: This is a request to extend the annual bridge contract through Fairfax County Public Schools for the purchase of

cellular voice services.

#### Awardec:

AT&T Mobility II, LLC, Oakton, Virginia

\$350,000

Annual Subscription Fees for Core-BT and RF-Smart—Extension 4455.2 Responsible Office: Office of Strategic Initiatives-Department

of Business Information Services

Description: This is a request to extend the annual subscription for fees paid to Applications Software Technology, LLC (AST) for the Business Hub. AST will pay the subcontractors for the Core-BT and RF-Smart annual subscriptions.

#### Awardee:

Applications Software Technology, LLC (AST),

Naperville, Illinois

\$902,523

Oracle Services for Oracle ERP/Budget 4472.1

Implementation-Extension

Responsible Office: Office of Strategic Initiatives-Department

of Business Information Services

Description: This is a request to extend the annual contract with

Oracle America Inc., to support the procurement and

implementation of Oracle Software as a Service (SaaS) for an integrated Cloud Enterprise Resource Planning and Budget

Planning Management system.

Awardee:

Oracle America Inc., Redwood Shores, California

\$915,228

4546.1 Purchase of Mitel Software Assurance and Support—Extension

Responsible Office: Office of Strategic Initiatives-Department

of Infrastructure and Operations

Description: This is a request to extend the annual contract for the purchase of Mitel Software Assurance and Support for Mitel phones. The cost estimate is based on projected new MCPS

school projects.

Awardee;

Chesapeake Communications, Inc., North Chesterfield, Virginia

\$225,000

47QTCA20D0 0B5 Wireless Mobility Solutions—Extension

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: This is a request to extend the annual bridge contract through GSA Multiple Award Schedule for the purchase of

cellular voice service for smart phones.

Awardee:

Verizon Communications Inc., dba, Cellco Partnership,

Laurel, Maryland

\$300,000

4876.1 Benefits Workstation Software—Extension

Responsible Office: Office of Strategic Initiatives-Department

of Business Information Services

Description: This request is to approve the annual subscription for Benefits Workstation Penpoint software and Web hosting

services for the MCPS employee retirement system.

Awardee:

Lifeworks Ltd., Atlanta, Georgia

\$457,094

4997.1 Book Break Program

Responsible Office: Office of the Chief Academic

Officer—Office of Curriculum and Instructional Programs
Description: This is a new contract request. Book Break provides

two live virtual author visits per month, one geared toward

Grades K-2, and the other toward Grades 3-5.

Awardee:

PBC Guru LLC, Potomac, Maryland

\$41,868

\$175,000

\$300,000

Towing, Transport and Recovery of Vehicles and 7060.3 Buses—Extension Responsible Office: Office of District Operations—Department of Transportation Description: This is the fourth and final of four possible extensions of the annual contract for towing, transport, and recovery of vehicles and buses. The bid total increase is due to the larger MCPS bus fleet. Awardee: \$280,000 Automotive Support Services Inc., Laurel, Maryland Read&Write Software for Google Chrome—Extension 7232.1 Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: This is a request to extend the annual subscription that provides text to speech and other functionality that will assist MCPS students with learning difficulties. Awardee: \$300,000 TextHelp, Inc., Woburn, Massachusetts TaxFactory System for Lawson—Extension 7234.1Responsible Office: Office of Strategic Initiatives-Department of Business Information Services Description: This is a request to extend the annual subscription for the TaxFactory software that works with Lawson to calculate payroll taxes for MCPS employees. Awardce: \$38,681 Business Software, Inc., Norcross, Georgia Implementation of a Video Software Editing Platform for MCPS 7244.2 High School Interscholastic Athletics Program—Extension Responsible Office: Office of Well-Being, Learning, and Achievement—Department of Athletics Description: This is to approve funding for year two of a three-year contract for a video software editing platform for interscholastic athletics. Awardees: \$125,000 Agile Sports Technologies, Inc., dba, Hudl, Lincoln, Nebraska

Pixellot US, Inc., New York, New York

Total

WeVideo Online Video Editor-Extension 7246.1

Responsible Office: Office of Strategic Initiatives—Department

of Digital Innovation

Description: This is a request to extend the annual contract which

allows staff to create videos on any device.

Awardee:

WeVideo Inc., Menlo Park, California

\$65,000

KAMI District License—Extension 7248.1

Responsible Office: Office of Strategic Initiatives—Department

of Digital Innovation

Description: This is a request to extend the KAMI license for a 12-month term, to allow annotation of documents and PDFs on the Chrome operating system. This application allows for seamless integration with Google for MCPS students

and staff use.

Awardee:

Notable Inc., Sterling, Virginia

\$350,000

Quest Software Toad for Oracle 7250.1

Responsible Office: Office of Strategic Initiatives - Department

of Infrastructure and Operations

Description: This is a new annual contract request for the purchase of Toad for Oracle, a developer tool that helps to

simplify workflow, reduce code defects and improve code quality

and performance while supporting team collaboration.

Awardee:

Insight Enterprises, Inc., Tempe, Arizona

\$160,000

FTW Robotics 7253.1

Responsible Office: Office of Strategic Initiatives-Department

of Digital Innovation

Description: This request is for anticipated spending by MCPS

schools and central office staff to support computer

programming, aeronautics, science, technology, engineering, and mathematics education and clubs that purchase drone technologies. This allows for the purchase of drones that are

compatible with coding using Chromebooks.

Awardee:

FTW Robotics LLC, Paramount, California

\$120,000

# 7313.1 Remanufactured Toner Cartridges

Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation

Description: This request is for the new annual contract for the purchase of remanufactured toner cartridges for use in printers in all MCPS schools and offices.

# Awardees:

Alpha B2B LLC, dba Quality Imaging Solutions,

Bellevue, Washington

Clarity Imaging Solutions, Inc., Cherry Hill, New Jersey

Coast to Coast Computer Products, Inc., Simi Valley, California Total

\$287,811

#### 9106.11 Corrugated Boxes

Responsible Office: Office of District Operations—Department

of Materials Management

Description: This is a new contract request to purchase corrugated boxes for use by MCPS schools and offices as needed for storage or moving.

# Awardce:

Atlas Container Corporation, Severn, Maryland

\$99,390

# 9203.11 Custom Science Kits—Extension

Responsible Office: Office of District Operations—Department of Materials Management

Description: This is a request to approve the first of three possible extensions of the annual contract for the purchase of materials for custom science kits prepared at the Taylor Science Center.

Awardee: (See note on page 12)

Sempco, Inc.\*, Nashua, New Hampshire

\$500,000

# 9679.4 Portable Fire Extinguisher and Kitchen Hood Fire Suppression

System Inspection, Testing and Repair/Services—Extension Responsible Office: Office of Facilities Management—Division

of Sustainability and Compliance

Description: This is a request to approve the third of four available extensions of the annual contract for portable fire extinguisher and kitchen hood fire suppression system inspections, testing, and repair/service.

# Awardee:

Multicorp Fire Protection Services, LLC, Columbia, Maryland

\$110,000

9771.1 Generators and Electrical Equipment Replacement at

Dr. Martin Luther King, Jr. Middle School and Dr. Sally K. Ride

Elementary School

Responsible Office: Office of Facilities Management—Division

of Design and Construction

Description: This is a request for a new contract to furnish and install generator and electrical equipment at the referenced

elementary and middle school.

Awardees: (See note on this page)

Amber Enterprises, Inc.\*, College Park, Maryland Fresh Air Concepts, LLC, Linthicum, Maryland Total \$334,416 \$460,700 \$795,116

9772.1 Generators and Electrical Equipment Replacement at

Earle B. Wood Middle School

Responsible Office: Office of Facilities Management—Division

of Design and Construction

Description: This is a request for a new contract to furnish and install generator and electrical equipment at the referenced

middle school.

Awardee: (See note on this page)

Amber Enterprises, Inc.\*, College Park, Maryland

\$373,000

# TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$14,269,377

Note: Contract amounts will be based on individual requirements.

Formal bids and requests for proposals were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July I through June 30 of the following year, is available in the Funding Accountability and Transparency database on the MCPS website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MTF:MBH:RR:amd

Attachment

<sup>\*</sup> Denotes Minority-, Female-, or Disabled-owned Business

# Bid Activity Report June 11, 2024

***			····		Total No.	l · · · · · · · · · · · · · · · · · · ·	!		
		No. of	No. MFD	Total No.	of MFD	Total No.	}		
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD		
BID:RFP No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded		
GSA MAS	Multiple Award Schedule: Information Technology and								
47QSM24D0010	Office Management Records Management	Bridge through General Services Administration							
MD-GPum-									
031822-KA07	Internet Service—Extension	N/A							
MD-GPum-									
041423-SP01	Comeast Internet Service for RPSExtension	N/A							
MD-235074-									
SWINK-									
023307374	Comeast Session Initiation Protocol (SIP)—Extension	N·A							
R190801	Oracle Products and Services—Extension	Bridge through The Cooperative Purchasing Network (TCPN)							
	Educational School Supplies, Instructional Solutions,								
R030305	and Related Products	Bridge through OMNIA Partners Region 4 ESC-TX							
	Computers, Associated Hardware and								
UMD-972016	Services—Extension	Bridge through Maryland Educational Enterprise Consortium (MEEC)							
	Technology Products with Services and Related								
121923	SolutionsExtension	Bridge through Sourcewell							
VA-170418-									
SECO	Two-Way Radies	Bridge through the State of Virginia							
060B3490013	Local Telecommunications Services—Extension	Bridge through Maryland Department of Information Technology (DoIT)							
	Professional Services and Temporary Personnel for				ŀ				
	Systems Engineering and Information Technology		Į.				-		
1083.6	Consulting Services Extension	21	11	42	5_	II.	5		
	Digital Content Products for MDK12 Digital Library								
1155.4	Consortium—Extension								
160015668-V	Other Voice ServicesExtension	N/A							
160210-953	Analog Digital Voice Service—Extension	N/A							
	Public Safety and Emergency Preparedness Equipment					_			
2000002547	and Related Services	Bridge through OMNIA Partners - Lead Agency: County of Fairfax, Virginia							
	Computer Adapted Student Data Testing								
20-08	System Extension	Bridge through Cecil County Public Schools							
001811-Feb2020	Print Goods and Services—Extension	Bridge through OMNIA Partners - Region 4							
32421	Internet Service Extension				N/A		<u></u>		

			1		Total No.		:		
		No. of	No. MFD	Total No.	of MFD	Total No			
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD		
BID/RFP No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded		
	Professional Development Management						•		
4166.1	System—Extension				N/A		, . <u> </u>		
4178.5	Dental Plans	8	0	5	0	2	0		
4[81,1	Student Information System—Extension	7	0	7	0	Ì	0		
4193.5	Life Insurance Plans	10	O	3	Ö	1	0		
	Applicant Tracking and Recruiting and Implementation	!							
4205.1	Services- Extension								
	Workspace K-12 Web-Based Software								
4230,1	Support Extension	N/A							
4236.1	Communication Outreach ToolExtension	N/A							
4274.1	Lawson Consulting and Maintenance—Extension	N/A							
	Substitute Employee Management System								
4314.1	Upgrade—Extension	N/A							
4319.1	Data Center Maintenance and Monitoring—Extension	N/A							
44000011956	Wireless Voice and Data Services—Extension	Bridge through Fairfax County Public Schools							
	Annual Subscription Fees for Core-BT and RF-								
4455.2	Smart—Extension	N/A							
	Oracle Services for Oracle ERP/Budget								
4472.1	Implementation—Extension	N/A							
	Purchase of Mitel Software Assurance and								
4546.1	Support—Extension	N/A							
47QTCA20D00									
B5	Wireless Mobility Solutions - Extension	Bridge the	ough GSA	Multiple Av		le Contract ?	0. 47QTCA20D00B		
4876.1	Benefits Workstation Software-Extension	N/A							
4997.1	Book Break Program	N/A							
	Towing, Transport and Recovery of Vehicles and						1		
7060.3	BusesExtension	2	0	2	0	1	0		
7232.1	Read&Write Software for Google Chrome-Extension	N/A							
7234.1	TaxFactory System for Lawson—Extension	N-A							
	Parts for Lenovo Chrome Book Repair and								
7242 1	Maintenance Extension				N/A				

BID RFP No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No of Bids Awarded	Total No. of MFD Contracts Awarded		
	Implementation of a Video Software Editing Platform for Montgomery County Public Schools (MCPS) High	•	1						
i7244 2	School Interscholastic Athletics Program—Extension	2	0	2	0	2	0		
7246.1	WeVideo Online Video Editor—Extension	N/A							
7248. I	KAMI District LicenseExtension	N/A							
7250.1	Quest Software Toad for Oracle	N/A							
7253.1	FTW Robotics	N/A							
7313.1	Remanufactured Toner Cartridges	15	5	11	4	3	0		
9106.11	Corrugated Boxes	6	0	4	0	1	0		
9111.7	Pizzas, Baked - Frozen—Extension	8	I	6		4	1		
9120.6	Milk, Other Dairy Products and Fruit Juices—Extension	3	0	2	0	ı	0		
9!22.8	Breads and Rolls - Extension	2	0	1	0	1	0		
9139.4	Refrigerated and Frozen Foods	59	4	46	4	28	3		
9203.11	Custom Science Kits—Extension	27	4	2	!	1	ī		
9464.2	Filters for Heating Ventilation and Air Conditioning (HVAC) —Extension	11	2	4	1	3	1		
9679.4	Portable Fire Extinguisher and Kitchen Hood Fire Suppression System Inspection, Testing and Repair/Services—Extension	29	9	4	1	1	0		
9771.1	Generators and Electrical Equipment Replacement at Dr. Martin Luther King, Jr. Middle School and Dr. Sally K. Ride Elementary School	1 <b>1</b>	Ţ	4	2	2			
9772.1	Generators and Electrical Equipment Replacement at Earle B. Wood Middle School	11	2	4	2		<u> </u>		